



AMCHAM SHANGHAI

MEMBERSHIP GUIDE



COMMUNITY – CONNECTIVITY – CONTENT

For over 100 years, AmCham Shanghai has been a dynamic and thriving business service organization dedicated to the success and growth of our members. From the smallest of start-ups to the largest global multinational corporations, we provide members with a wealth of programs, services and resources.

Our members come from around the globe and represent a diverse set of industries. We operate 21 different industry committees to bring our members the latest and most relevant information for their businesses. We also host more than 450 events per year including policy briefings, conferences, trainings and workshops to bring together members, experts and other professionals to network, learn and share insights.

1,300+
CORPORATE
MEMBERS

106
YEARS OF
SERVICE

21
INDUSTRY
COMMITTEES

3,000+
TOTAL
MEMBERS

450+
EVENTS PER
YEAR

OUR WORK

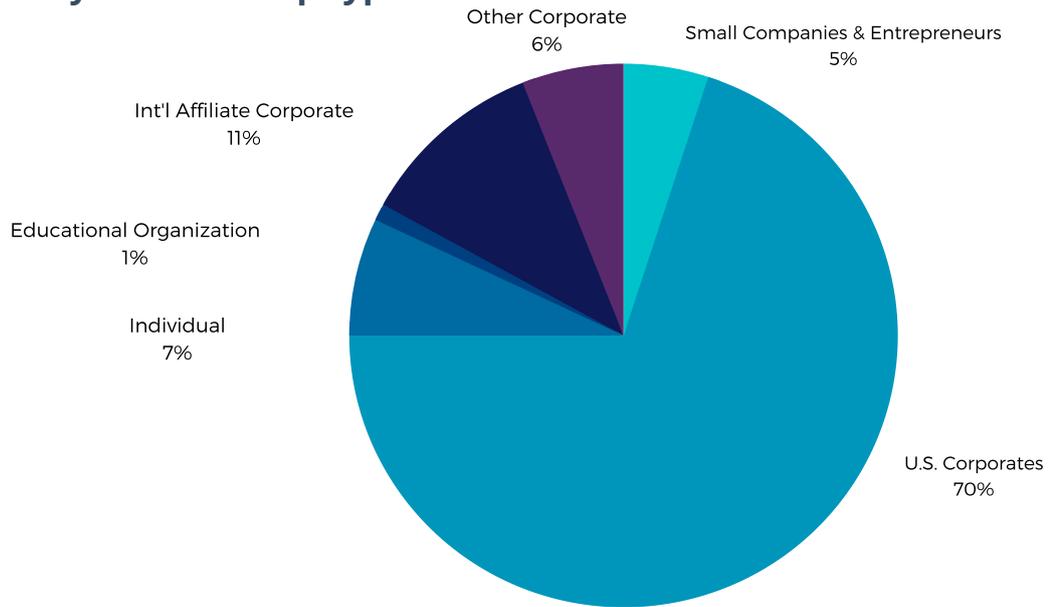
- Business events and networking
- Government affairs
- Business publications and resources
- Industry committees
- AmCham Shanghai Trade & Investment Center
- CSR and sustainability

ONE MEMBERSHIP - 5 CITIES

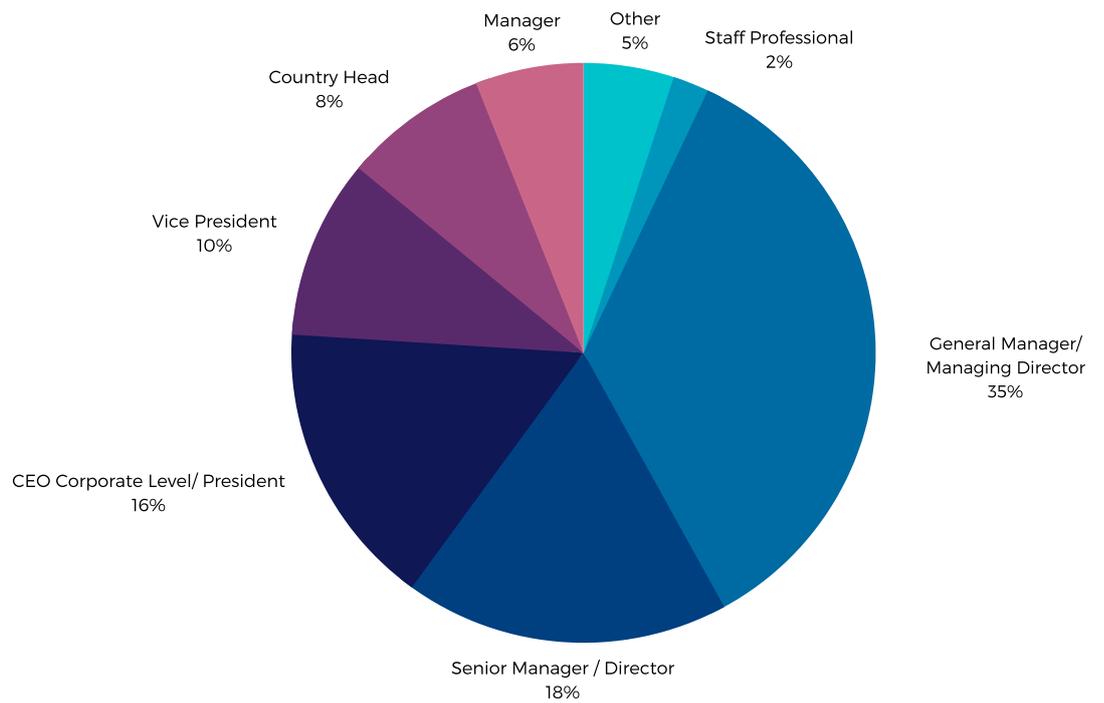
- Shanghai
- Suzhou
- Nanjing
- Hangzhou
- San Francisco

OUR MEMBERS

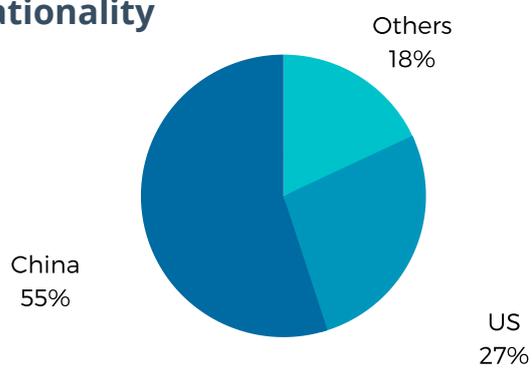
By membership type



By members' professional level



By members' nationality



BUSINESS RESOURCES

Trusted information is key to any successful business. From our daily WeChat updates to our annual China Business Report, we strive to provide our members with timely and relevant content to their business operations in China.



Daily WeChat Updates



"Weekly Briefing" newsletter



Insight magazine



China Business Report



"China Voices" Podcast



Viewpoint policy reports



Policy Briefings



AmCham Shanghai Video Series

EVENTS AND NETWORKING

We host more than 450 events every year. Whether you are looking for briefings on new policies and regulations, guidance on how to become a better leader or expert advice on Chinese consumer trends, we've got you covered. Networking time is built into all of our events.

Session types include:

- Conferences and forums
- Daily committee events
- Roundtables
- Training programs
- Webinars
- Mixers/ happy hours
- Business delegations to industry parks
- Social and family events



GOVERNMENT AFFAIRS

AmCham Shanghai's Government Relations department provides members with policy analysis, support and events that explore all aspects of the US-China business, political and economic relationship. We work closely with the Chinese and US governments to advocate on behalf of AmCham Shanghai's members and the broader foreign business community in Shanghai.

We also provide access to high-level Chinese government officials through roundtables, dialogues, meetings and delegation trips to nearby provincial governments. Our mission is to enable the success of our members and strengthen US-China commercial ties by providing high quality business resources and support, policy advocacy and relationship-building opportunities.

- D.C. Doorknock
- Government Appreciation Dinner
- Government Affairs Committee
- Provincial Government Delegations
- Government Affairs Conference
- Trade Facilitation Taskforce
- Expert Policy Briefings
- Meetings with high-level US and Chinese officials



TRADE AND INVESTMENT CENTER

The TIC is a two-way hub of resources and referrals for US companies interested in the China market and a gateway to the United States for Chinese companies. The TIC platform is intended for US companies of all sizes that are either operating in or planning to enter the China market, as well as Chinese companies planning an expansion to the US market. The TIC accomplishes its mission through three platforms: its physical center, virtual center and TIC events.

TIC events include:

- Industrial Park Series
- SME Seminar Series
- Business Alliance Network
- Outbound Investment Forum



INDUSTRY COMMITTEES

AmCham Shanghai's 21 industry-specific committees are intrinsic to the Chamber's mission of promoting a healthy business environment for American companies operating in China. Each committee is advised by external business leaders who identify key issues in their industries and drive year-round programming.

Food, Agriculture and Beverage	Manufacturers' Business Council	Marketing and Media
Human Resources	Automotive	Future Leaders
Sports and Entertainment	Legal	Entrepreneurship
Technology and Innovation	Government Affairs	Art and Culture
Ethics and Compliance	Sustainability	Real Estate and Construction
Women's Executive Network	Education	Financial Services
Supply Chain	Healthcare	Tax



CEO SERIES

The CEO Series is offered to select CXOs of leading enterprises in China. Each month, this signature program provides participants with exclusive, expert perspectives on China's economy and business trends. During the session, company officers have the opportunity to exchange ideas and experiences with peers in a small, focused environment. Additional fees apply for this program.

CEO peer-to-peer roundtables

Academic viewpoints

US government policy updates

Analysis from leading economists

Meetings with government officials

MEMBER SERVICES

In partnership with established and trusted companies, AmCham Shanghai offers a wide range of services to bring our members exclusive offers and discounts. Additional fees apply for all services.

US CORPORATE VISA PROGRAM

AmCham Shanghai's CVP facilitates US visas for participating Corporate Member companies' direct employees and their family members. In cooperation with the US Consulate General in Shanghai, the program provides simplified document review, expedited visa appointment interviews, access to all US non-immigration visa types and a high success rate for applicants.



- Apply for all non-immigration visa types
- High success rate for applicants
- Simplified documents and process
- Expedited appointments for visa interviews

MEDICAL BENEFITS PROGRAM

The AmCham Shanghai Medical Benefits Program (MBP) is designed to deliver exclusive high-quality insurance options to our members. Working with our insurance broker partner Essential, the AmCham Shanghai MBP offers members the chance to buy select insurance products at a discounted price. The program is designed to serve both member companies and individual members.

Benefits include:

- Expatriate medical insurance
- Senior local executive insurance
- Local staff medical insurance
- Life insurance
- AD&D insurance
- Employer liability insurance
- Travel insurance



Cost Saving

20-50% discount compared to market price



Added Value

Exclusive network of health and medical professionals

PROFESSIONAL DEVELOPMENT

In Shanghai's fast-paced business environment, a boost in professional skills provides an invaluable advantage over your competition. The AmCham Shanghai calendar is packed with educational and training events to help you build the skills you need to succeed. These professional development programs cover both theoretical and practical situations on a wide range of topics.

Session Types:

- Offline trainings at AmCham Shanghai
- Online interactive training sessions
- Online courses
- In-company training sessions



EXECUTIVE BRIEFINGS

AmCham Shanghai offers executive briefings as an opportunity to bring tailored, expert speakers to member companies in an exclusive setting. Whether you are looking to show your headquarter executives what's really happening on the ground in China or want to hear from top policy experts in your field, our executive briefings bring you the customized information your company needs.

Speakers can include not only AmCham Shanghai president and directors, but the Chamber can also bring in additional experts who best suit your company's interests. Sessions can be held in-person or in an online format to accommodate global audiences and remote offices.

AmCham's Executive Briefings:

- Two-hour customized information sessions
- Featuring AmCham Shanghai leaders or other industry professionals
- In-person and virtual offerings



UNIVERSITY BRIEFINGS

University Briefings are 90-minute sessions during which students can delve into China's political economy, learn about the country's business operating environment and understand the opportunities and difficulties presented by China's unique market. Sessions are led by an AmCham Shanghai staff member as well as a leading industry professional.

University Briefings are aimed at:

- Undergraduate & graduate programs
- MBA/EMBA programs
- Study abroad programs



CAREER BOOTCAMP

The Career Bootcamp is a program designed for undergraduates and recent graduates who are looking to gain career experience.

Career Bootcamp includes:

- Training sessions
- Fireside chat: Learn from the leaders
- Company visits
- Access to events and networking
- Exposure to 20 different industries to explore your interests
- Hands on practical experience at AmCham Shanghai
- Program competition certificate



US TAX FILING PROGRAM

AmCham Shanghai partners with Capital Tax to deliver quality US expat tax filing services to members and member company employees.

Services include:

- US federal and state tax returns
- FBAR (Report of Foreign Bank and Financial Accounts) form preparation
- Tax equalization, hypothetical tax (“hypo tax”) simulations, tax planning and other US expat tax consulting services
- Amnesty programs for filing back taxes

All AmCham Shanghai members have access to a free 30-minute initial consultation to discuss tax filing needs and recommended next steps.

NOTARY SERVICE

AmCham Shanghai offers US consulate approved notary services. Our services are fast, efficient and convenient, with a 30-minute processing time and operating hours from 8 am-1 pm, Monday- Friday.

We can notarize over 50 different types of documents, including:

- Documents for real estate transactions
- Affidavits
- Power of attorney
- Acknowledgements

AmCham Shanghai exclusive value-added services:

- Remote notary services: A US-based notary can complete services for customers based around the world.
- Courier services: We can have documents couriered to US-based final destinations within 2-3 working days.
- After-sales support: We will answer all follow-up questions after the notary services are completed.

CONFERENCE ROOM RENTAL

Large and small conference rooms for events and meetings can be rented in AmCham Shanghai’s conference center.

Our rental spaces include:

- Centrally located in Central Xintiandi location
- Different conference room sizes to fit all needs
- Bright, newly furnished space with views of the Pudong skyline
- Complimentary tea and coffee
- Access to AmCham Shanghai’s community space
- Complimentary Wi-Fi
- Events management services provided



MARKETING AND SPONSORSHIP

Our well-established communications platforms and events provide an opportunity to showcase your company to the business community in Shanghai and beyond. We offer a wide selection of options to help promote your business and reach your target audience.

Sponsorship platforms include:

Digital

- Website
- EDM
- "Weekly Briefing" newsletter
- WeChat
- "China Voices" podcast



Event Sponsorship

- Spotlight Sessions
- Industrial conferences and forums
- Special events – Independence Day celebration, Charity Ball, etc.

Community Marketplace

The Community Marketplace offers Corporate members the free opportunity to showcase the best of their business to the Chamber community and other event guests. Members can take part in a business marketplace hosted in our office's community space, which will be held during some of AmCham Shanghai's daily committee events.



President's Circle



The President's Circle is comprised of member companies who have demonstrated a deep and long-term commitment to AmCham Shanghai. Through the President's Circle program, sponsor companies will benefit from high level visibility throughout the Chamber. President's Circle corporate sponsors will be featured at Chamber events, on a dedicated President's Circle page on the AmCham Shanghai website, on official social media accounts, on feature pages in Chamber publications and on marketing display material in the AmCham office lobby.



MEMBERSHIP INFORMATION

Member Benefits include:

- Members-only content
- Exclusive access to AmCham Shanghai member directory
- Members-only roundtables and meetings
- Subscription to *Insight* magazine (printed version)
- Subscription to “Weekly Briefing” newsletter
- Event ticket discounts and complimentary passes
- Savings on sponsorships and promotions
- Access to exclusive offers
- Access to all recorded sessions and speakers

Membership Types:

Sustaining membership – RMB 65,000

1 membership cardholder + unlimited associate membership cardholders

Corporate membership – RMB 12,800

1 membership cardholder + 1 associate membership

SME membership – RMB 9,500

1 membership cardholder + 1 HR associate membership

Individual membership – RMB 4,500

Chinese Affiliate – RMB 13,800

1 cardholder + 2 associate cardholders

MEMBERSHIP TYPE/ BENEFITS	Eligible to add associate members	Access to member employee ticket	Listing in AmCham Directory	Eligible to join CVP (additional cost)	Voting rights	Eligible to run as BOG candidate	Discounts for sponsorship programs
SUSTAINING	✓	All employees access to member price tickets	As a company	✓	✓ 3 votes	✓	✓
CORPORATE	✓	✓	As a company	✓*	✓* 3 votes	✓*	✓
SME	✗	✓	As a company	✓	✓ 2 votes	✓	✓
INDIVIDUAL	✗	✗	As individual	✗	✓* 1 vote	✓*	✗
CHINESE AFFILIATE	✓	✓	✓	✓	✗	✗	✓

*Only applies to resident memberships. Non-residents excluded.

AmCham Plus

AmCham Plus is a new initiative from the American Chambers of Commerce in Greater China—including AmCham China in Beijing, AmCham Shanghai, AmCham South China, AmCham Hong Kong and AmCham Taipei, with the aim of extending our members’ reach across the entire region.

In addition to full benefits from your home chamber, by upgrading to AmCham Plus you receive:

- A copy of the membership directory for all five Chambers
- Publications, notices, business intelligence and event invitations from across the region
- Event access throughout Greater China at local member rates, as well as eligibility for further discounts (publications, special advertising rates and more) on local member terms

BOARD OF GOVERNORS

The AmCham Shanghai Board of Governors provides general oversight and strategic direction for the Chamber's activities. The 11 Governors are elected by voting members to staggered, two-year terms. The Board has four officers: a Chair, two Vice Chairs and a Treasurer. The Chair serves a two-year term but other officers serve one-year terms. Two Honorary Governors are also appointed yearly from the US Consulate General in Shanghai.

Chair	Vice Chair	Vice Chair	Treasurer	Governor
				
Jeffrey S. Lehman	Curtis Ferguson	Christine Lam	Han Lin	Tony Acciarito
Vice Chancellor NYU Shanghai	President Greater China, Korea & Mongolia The Coca-Cola Company	CEO Citibank (China) Co., Ltd.	Deputy General Manager Wells Fargo Bank, N.A. Shanghai Branch	President Thermo Fisher Scientific China
				

Governor	Governor	Governor	Governor	Governor
				
Allison Cui	Norman Gu	Fang Li	Qing Meyerson	Kent D. Kedl
Vice President, Milliken & Company General Manager, Milliken Floor Covering Business, Asia	General Manager, Hormel Foods Greater China	President and General Manager Corning Greater China	China Head of Finance & Administration Bristol-Myers Squibb	CEO, Control Risks Greater China
				

Governor	Honorary Governor	Honorary Governor	Chair
			
Michelle Yan	Christopher Allison	Jonathan M. Heimer	Walker J. Wallace
Regional President Crane	Political and Economic Section Chief U.S. Consulate General Shanghai	Principal Commercial Officer U.S. Department of Commerce, Foreign Commercial Service Shanghai	Partner & Chief Representative O'Melveny & Myers LLP
			

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Stay connected!



The American Chamber of Commerce in Shanghai



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